

Maxine Curry

Area Manager

AREAS OF EXPERTISE

KPI targets
Quality standards
Line management
Income generation
Providing leadership
Customer satisfaction
Developing others

PROFESSIONAL

French speaker
First Aider

PERSONAL SKILLS

Passionate
Forward thinking
Focused
Hard working

CONTACT

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Driving license: Yes
Nationality: British

PERSONAL SUMMARY

A proactive self-starter, who has the ability to drive profitable growth through enterprising initiatives. (Your name) is more than able to raise the profile, influence and reputation of a company throughout a designated area. She is an expert at fostering a positive team-orientated environment with a healthy competitive spirit that will ensure the sharing of best practices and the achievement of set goals. Right now she is looking for an exciting role within an established, successful company that has a professional environment and great opportunities for further career development.

WORK EXPERIENCE

Company name – Location

AREA MANAGER Jun 2013 – Present

Responsible for maximising sales and profitability throughout shops in a specific area and for ensuring all our customers receive exceptional customer service at all times.

Duties:

- Identifying new trends and methods in the wider marketplace and then discussing with colleagues how they would benefit the company.
- Developing, managing and implementing annual business plans.
- Implementing training and development of staff strategies.
- Can lead and motivate teams in a pressurised environment.
- Collating information and preparing reports on overall performance and compliance within the area.
- Ensuring that all goods sold are complaint with trading standards.
- Making sure that all back room stock is stored in an organised and safe manner.
- Coordinating both pre-sale and after-sale activities.
- Discussing any problems, team matters and personal development issues with members of staff.

Company name - Location JOB TITLE Dates (i.e. Aug 2011 – Jun 2013)

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KEY SKILLS AND COMPETENCIES

- Thinking ahead to ensure that the business is robust for the future.
- Partnership and relationship building with external stakeholders.
- Confident and able to cope with pressure in times of change, ambiguity &adversity.
- Providing inspirational leadership to drive team performance.
- Willing to take ownership and responsibility for issues.
- Proven experience of managing people across multiple sites.

ACADEMIC QUALIFICATIONS

Nuneaton University *2008 - 2011*
BSc (Hons) Sales Management

Coventry Central College *2005 - 2008*
A levels:
Maths (A) English (B) Technology (B) Science (C)

REFERENCES – Available on request.



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