

# Maxine Curry

## Door to Door Salesperson

### AREAS OF EXPERTISE

*Demonstrating products*  
*Negotiates sales*  
*Completing paperwork*  
*Direct sales*  
*Neighbourhood canvassing*

### PERSONAL SUMMARY

An articulate and target driven Door to Door Salesperson who can successfully go from street-to-street selling merchandise or services. Maxine will always leave her customers smiling by giving them the best deals possible. She always takes great pride in her role, and will represent her company and its products through exceptional customer service. As a true professional she is able to walk briskly, breathe deeply and speak enthusiastically. One of her strongest points is her ability to take complicated stuff and make it clear, actionable and relevant to a target audience. Right now she is looking to work in an environment that is both rewarding, challenging, and which offers real career progression opportunities.

### WORK EXPERIENCE

#### *Company name – Location*

DOOR TO DOOR SALESPERSON      Jun 2013 – Present

Responsible for travelling to different neighbourhoods and suburbs going from door-to-door to sell merchandise or services.

#### *Duties:*

- Convincing clients to purchase product using a script and persuasive techniques.
- Collecting cash or cheques in a polite manner from weekly, fortnightly and monthly paying customers.
- Posting promotional material in a specific area.
- Swiftly reporting incidents which may concern the Company to the Line Manager.
- Following up door to door interactions with phone calls.
- Reporting feedback from customers to management.
- Attending product training classes to develop superior product knowledge so as to be able to handle customer queries better.
- Promptly fulfilling customer needs for sales literature, catalogues & product pricing.
- Completing administrative records.

### PROFESSIONAL

*French speaker*  
*First Aider*

### PERSONAL SKILLS

*Passionate*  
*Forward thinking*  
*Focused*  
*Hard working*

*Company name - Location*      JOB TITLE      Dates (i.e. Aug 2011 – Jun 2013)

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### KEY SKILLS AND COMPETENCIES

- Winning back or upgrading current or former customers.
- Politely resolve customer complaints, with a view to maintaining good relationships with existing and potential customers.
- Punctual, regular, and consistent in all attendance related matters.
- Establishing and maintaining customer relationships in order to grow sales.

### CONTACT

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*The Big Peg*  
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*Driving license: Yes*  
*Nationality: British*

### ACADEMIC QUALIFICATIONS

*Nuneaton University*      *2008 - 2011*  
BSc (Hons)      Sales Management

*Coventry Central College*      *2005 - 2008*  
A levels:  
Maths (A) English (B) Technology (B) Science (C)

**REFERENCES** – Available on request.



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